

## BRAND GUIDELINES

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## STRATEGY

## BRAND ESSENCE

Blue Bunny is the most playful ice cream.

## CORE BENEFITS

EMOTIONAL: Makes me laugh, smile and feel a little more child-like.
RATIONAL: Premium quality ice cream in delicious flavors and varieties.

## REASONS TO BELIEVE

Our lovable bunny, Blu, personifies our playful nature.
Our flavors \& varieties are more fun and entertaining than the other guys out there
Our ice cream has been locally sourced in Le Mars, IA for over 80 years.

## BRAND VOICE

## BRAND VOICE

The Blue Bunny voice should reflect our
fun-filled ice cream. It should elicit the
same happy-go-lucky feeling as a scoop
of your favorite flavor.

## PERSONALITY ATTRIBUTES

Fun, Clever, Mischievous, Genuine, Sweet,
Modern, Playful

## BLUE BUNNY IS...

Delightfully playful
Happy and contagiously enthusiastic
Irresistibly lovable
... with a mischievous wink and something up his furry sleeve, all in the spirit of good
fun.

## BLUE BUNNY ISN'T

Off the wall, Tricky or Smarty pants, Pesky or Troublemaking, Overly serious, Saccha-
rine, Hip, Childish

## BRAND VOICE

## PRINCIPLES

The following principles shape and guide our tone of voice. So, when writing on behalf of the Blue Bunny brand, let the following inspire and focus content across all media platforms. Oh, and please have fun in doing so. We insist.

1. STAY FRESH - Stay cool (but not too cool) and always know the scoop.

We stay current and up-to-date on cultural trends and events, and we weave these happenings into communication with our consumers. We're not hip or supercool. We're just tuned in.
2. BUNNY AROUND - Say things with a smile and a knowing wink.

We goof around a good deal. Sometimes we speak tongue-in-cheek. We don't take ourselves too seriously. We're delightfully playful without crossing over into obnoxious, offensive, or absurd.
3. KEEP IT REAL - Reach 'em on a human level.

We speak with an ease and casualness that allows our audience to feel at homecomfortable enough to confess they may or may not have polished off the last two Mini Swirls (and there's nothing wrong with that).
4. BE SWEET - Sweeten the ice cream experience.

Everyone's considered and no one's left out. Blue Bunny has a sweet tooth for generosity and kindness. We're out to prove that nice guys-and girls-finish first.
5. CUT TO THE CHASE - Be brief, and leave them wanting more. The last thing we want to do is get in the way of people and our ice cream, so instead, we get to the point. Less is more, unless we're talking about scoops of ice cream.

## 6. SCREAM FOR ICE CREAM - Eat, sleep,

 and dream ice cream While other companies jump on the trendy bandwagon (hello, gelato), we scream for ice cream. We're ice cream's biggest fan so it only makes sense for us to be its self-appointed spokesperson.
## BRAND WORLD RECOMMENDATIONS

## BRAND WORLD RECOMMENDATIONS



## BRAND WORLD RECOMMENDATIONS



## BRAND WORLD RECOMMENDATIONS



## MASTER BRAND MARK RULES

## MASTER BRAND MARK RULES: BRAND MARK

## "B" (TAIL \& EARS)

The alliterative nature of the brand name allowed us the opportunity to consolidate the two B's into one. With the addition of rabbit ears, a tail, and some finessing of the shape of the letter B, we were able to consolidate the two B's and the bunny from the old
brand mark into one simple, identifiable and ownable brand icon that can stand alone.
is

## MASTER BRAND MARK RULES

## WITH ICE CREAM:

- Predominantly, the Brand Mark appears in

Process Blue

- The Brand Mark locked up with the word
"icecream is used ONLY on Core PIC "ice
cream" SKUs.
- The proportion and distance of "ice cream" to "Blue Bunny" should always be constant

RROPORATIONAL
SIZE \& DISTANCE

IN BLACK:
The Logo can appear in black or white on merchandise
or one color print jobs


THE LOWER RIGHT

WITHOUT "ICE CREAM":

The Blue Bunny Brand Mark appears without the word
"ice cream" locked up to it on other offerings like Sweet Freedom, Frozen Yogurt, Novelties \& C-Store ?????

## IN REVERSE:

When the brand mark falls on a process blue background, convert it to white


DON'T
or distort in a


DON'T modify or change the proportion of the Blue Bunny: Ice Cream lock up


DON'T change the color of the
brand mark in any way

## MASTER BRAND MARK RULES

PROCESS BLUE BRAND MARK ON PASTEL COLOR BACKGROUNDS

Always place the Process Blue Brand Mark on white and pastel/lighter color backgrounds that don't vibrate with Process blue.

ICECREAM

DON'T PLACE PROCESS BLUE BRAND MARK ON VIBRATING COLOR BACKGROUNDS

Never place process blue brand mark on background colors that vibrate


## PREMIUM ICE CREAM

## PREMIUM ICE CREAM: BRAND MARK




## "ICE CREAM"

Use Blue Bunny Logo with word "ice cream" locked up to it on all "Core" SKUs

BLUE BUNNY BRAND MARK SIZE 100\%
Blue Bunny brand mark size on Core SKUs is at 100\%


NO "ICE CREAM"
Remove word "ice cream" on brand mark lock up on all Frozen Yogurt SKUs

BLUE BUNNY BRAND MARK SIZE 75\%
Blue Bunny Brand Mark on Frozen Yogurt SKUs are 75\% of the Blue Bunny brand mark size on Core SKUs


NO "ICE CREAM"
Remove word "ice cream" on brand mark lock-up on all Sweet Freedom SKUs

BLUE BUNNY BRAND MARK SIZE 65\%
Blue Bunny Brand Mark on Sweet Freedom
SKUs are 65\% of the Blue Bunny brand mark size on Core SKUs

## PREMIUM ICE CREAM: TYPOGRAPHY

NEUTRAFACE 2 DISPLAY
Use as primary typeface on product
name, flavor names, flavor descriptors and primary Back Of Pack romance copy

CORE RHINO 85 BLACK
Use as typeface on Sub-brand names
sub-brand call-outs/descriptors and seals

NEUTRA TEXT (DEMI)
Use as typeface on secondary Back Of Pack
romance copy

## NEUTRAFACE 2 DISPLAY ABCDEF1234567890!@\#\$\%

CORE RHINO 85 BLACK
AaBbCcDdEeFfGgHhliJjKkLLMmNnOoPpQq
RrSsTtUuVvWwXxYyZz1234567890!@\#\$\%

Neutra Text (Demi)
AaBbCcDdEeFfGgHhliJjKkLIMmNnOoPpQq
RrSsTtUuVvWwXxYyZz1234567890!@\#\$\%

## PREMIUM ICE CREAM: TYPOGRAPHY

## TYPE SIZE

Flavor name appears in 2 consistent sizes across the system determined by length of name. One for short; one for long

## TYPE COLOR

Flavor name should match ice cream color

## FLAVOR DESCRIPTOR

- Flavor descriptor is a consistent type size across all SKUs
- Flavor descriptor color is based on inclusions; if there are no inclusions, then they are based on ice cream color or flavor propping if present


## BULLET POINTS

Bullet points are to be used in between ingredients in flavor descriptors that share a line; to to hang off ends of lines.

## DISCLAIMER

System and reference image is based on files released by Pearlfisher. The type size \& setting have been modified in 'roll-out' SKUs. Please reference Shawck Files


## PREMIUM ICE CREAM: SEALS



TIER 1 SEAL
Use on Tier 1 PIC SKUs to help
separate from Tier 2 PIC SKUs


TOP LEFT (LOCATION OF SEAL)
All seals should fall on the top left of the tub

## PREMIUM ICE CREAM: SEALS



## SEASONAL ICONS

Seasonal SKUs have an illustrated
seasonal icon on right of the Label.
Never placed on the left so that it doesn't interact with other seals on pack

Seasonal Icons are always in the brand blue color.


## PREMIUM ICE CREAM: ILLUSTRATION

## ILLUSTRATION STYLE

All SKUs must maintain the same illustration style (animated, pixar-like graphics).


## FLAVOR COLORS

- Ice cream should always be lighter (using pastel, pale colors) than the bowl.
- Bowl color is pulled from color in the inclusion illustration, always a bolder, darker color in order to compliment the ice cream color and increase shop-ability by flavor. Each ice cream flavor is assigned a unique bowl color



## PREMIUM ICE CREAM: INCLUSION ILLUSTRATIONS

## INCLUSION GRID

Inclusions (ingredients) always follow an identical grid for layout and placement around the Brand Mark, excepting SKU's with no inclusions.

SINGLE INCLUSION
Inclusion is always propped on far right of label illustration.


## MULTIPLE INCLUSIONS

Inclusions are always propped in identical positions whenever possible, following the grid illustrated to the right.

## PREMIUM ICE CREAM: BRAND MARK/TYPE PLACEMENT

## ALL SKUS

- There should always be a clear space in the illustration to accomodate the Brand Mark on the ice cream, as well as product identity information on the bowl.
- Inclusions (single and multiple) are positioned in the same place to create an identical clear space across all SKUs


SWIRL FLAVORS

- Specifically on flavors with Swirls on multiple ice cream bases (like Neapolitan \& Coco Mango), no edge of any color should split the brand mark.
- Flavor colors must be similar in value (light/ pastel) to ensure appropriate contrast with the brand mark.



## PREMIUM ICE CREAM: ALL PANEL \& LAYOUTS

## ALL PANEL

Use all panel layout as formula to extend to all 46 FL OZ PIC


FRONT OF PACK


BACK OF PACK

## LIDS

All lids are an extension of the FOP Inclusions (ingredients) always follow an identical grid for layout and placement around the Brand Mark, excepting SKUs with no inclusions

## INCLUSION PLACEMENT

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Pellentesque faucibus ex erat, placerat elementum massa vulputate vel.


## PREMIUM ICE CREAM: ROMANCE COPY

## ROMANCE COPY

Copy block is always centered under the brand mark. The copy is set playfully, with letters angled, words emphasized, and blocks of copy swerved or titled in order to emphasize particular words or phrases

When the Wells logo should appear on Blue Bunny products, arch and center the copy above the logo. Copy below the logo should also be centered and curve slightly upwards like a smile.

## DISCLAIMER

Copy block


## PREMIUM ICE CREAM: COLOR SYSTEM

Complete color system break down
for existing PIC SKU


Birthday Cake


Butter Pecan


## PREMIUM ICE CREAM: COLOR SYSTEM

## ADDITIONAL PIC SKUS

Color system break down


Cherry Vanilla


Chocolate Vanilla Swirl


Chunky Choc Chip


## PREMIUM ICE CREAM: COLOR SYSTEM

ADDITIONAL PIC SKUS
Color system break down


Mocha Choc Chip



Pistachio Almond


Strawberry Banana



Red Velvet


Toasted Almond Fudge


## PREMIUM ICE CREAM: COLOR SYSTEM

ADDITIONAL PIC SKUS
Color system break down


Vanilla Home Made



White Mint Chocolate Chunk




SuperFudgeBrownie


## NOVELTIES

## PANTONE 9064 LOGO ON

 PROCESS BLUE BACKGROUNDUse reversed Blue Bunny Logo without word "ice cream" locked up to it. The logo always falls on a process blue background.

B4ne

Center Point


NEUTRAFACE 2 DISPLAY
Use as primary typeface on product name, flavor names, flavor descriptors and primary Back Of Pack romance copy

## NEUTRAFACE 2 DISPLAY ABCDEF1234567890!@\#\$\%

## PRODUCT NAME

The product name is always set playfully, with each letter angled differently. Tip: Use the "touch type tool" in illustrator to set the type as described.

## ILLUSTRATION CALL OUTS

The back-of-back illustration call outs are always set playfully, with each letter angled differently.


## PRODUCT

All product should be shot with the same lighting and top down. Shadows and light should be natural, soft and not harsh.

## CLUSTERS

All Novelties have flavor/ingredient clusters to support the product photography


## NOVELTIES: PHOTOGRAPHY

All images are a combination of retouched photography and 3D rendering.


Especially maintain consistency in angle and position withing product lines.


## PRODUCT NAME \& PRIMARY COPY:

The product name and primary copy are always set playfully, with each letter angled differently and certain words enlarged and bolded for added emphasis. The primary copy should always be in the yellow tone seen on this page.

## PRODUCT NAME \&

## ILLUSTRATION CALL OUTS

There should consistently be 3-4 callouts accompanying each product illustration. An arrow points to the part of the ice cream the copy is referring to. The copy is set playfully, with letters angled, words emphasized, and blocks of copy swerved or titled. Tip: Use the "touch type tool" in illustrator to set the type as described.

## BLU KNOWS BEST

The "Blu Knows Best" lockup will be consistent across all packs. There will always be one key word within each copy block that is bigger and bolder with angled letters for added oomph.


The Novelties portfolio has 3 master layouts - 1 product shot layouts (for regular size cones etc.), 2 product shot layouts (for sandwiches and bars) and 3 product shot layouts (for minis).

Use all panel layouts as a formula to extend to all Novelties SKUs. Ensuring product photography on Front Panel and "Blu-Print" on the back.


## NOVELTIES: ALL PANEL \& LAYOUTS

## HOW TO ADAPT BAND FOR DIFFERENT LAYOUTS

This same shape is used for all panels across all SKUs

Do not change or adjust arch angle!

Scale to fit width of FOP

Same curve can be used for BOP and TOP


Complete color system break down for existing Novelties SKUs


FUDGE
E. $=$

## C-STORE

## C-STORE: BRAND MARK

WHITE LOGO ON PROCESS BLUE BACKGROUND

Use reversed Blue Bunny Logo without word "ice cream" locked up to it. The logo always falls on a process blue background.


## CENTRAL POINT \& FIXED

## DISTANCE TO THE CURVED BAND

Brand mark should always be aligned to the central point of the curved flavor band and while it can change in size to fit the layout, it should always maintain a fixed distance
to the band


## C-STORE: TYPOGRAPHY

Use as primary typeface on product name, flavor names, flavor descriptors and primary Back Of Pack romance copy.

## NEUTRAFACE 2 DISPLAY ABCDEF1234567890!@\#\$\%

## PRODUCT NAME

The product name is always set playfully, with each letter angled differently.

Tip: Use the "touch type tool" in illustrator to set the type as described.

There will be instances where the SKU leads with the flavor name and has no Product name (see images on the right for reference).


## C-STORE: PHOTOGRAPHY

All products should be shot with the same lighting and top down. Shadows and light should be natural, soft and not harsh.


## C-STORE: PHOTOGRAPHY

All images are a combination of retouched photography and 3D Rendering

Especially maintain consistency in angle and position within product lines.


## C-STORE: ALL PANEL \& LAYOUTS

The C-Store curved flavor band is identical to that of Novelties, but extended in cases where more of the band is revealed.


There is a horizontal and vertical layout. Use these layouts as a formula to extend to all C-Store SKUs.


VERITCAL LAYOUT (BIG DIPPER)


HORIZONTAL LAYOUT (BIG SANDWICH)

## C-STORE: COLOR SYSTEM

BARS

$B C$
THINGAMA PLACEHOLD
 Big Alaska


## SRME

BIC
THINGAMA PLACEHOLD


Chocolate Eclair $\square \square \square$


$31 C$ THINGAMA PLACEHOLD
 Heath

## lue uny.

BC
THINGAMA
PLACEHOLD
 Homemade Vanilla

## SBlne <br> BIG THINGAMA PLACEHOLD



CONES



SBlue

B/C
THINGAMA
PLACEHOLD


## C-STORE: COLOR SYSTEM

ADDITIONAL C-STORE SKUS
Color system break down

SANDWICHES



FUNWICH


| Sulue | Shue | Shine | SBue | Shue |
| :---: | :---: | :---: | :---: | :---: |
| BIG <br> THINGAMA PLACEHOLD DESCRIPTION GOES HERE | BIC <br> THINGAMA <br> PLACEHOLD DESCRIPTION GOES HERE DESCRIPTION GOES HERE | BIG <br> THINGAMA <br> PLACEHOLD DESCRIPTION GOES HERE DESCRIPTION GOES HERE | BIC THINGAMA PLACEHOLD description goes here description goes here | BIC <br> THINGAMA PLACEHOLD |
| Boper $\square$ | 年e | as Cram | tan |  |

